JIALIN MA

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**EDUCATION BACKGROUND**

* Hangzhou Entel Foreign Language School(Grade9-Grade12) 02/2022-06/2025
* Hangzhou Chunlei Middle School(Grade7-Grade9) 09/2019-01/2022

**HONORS & AWARDS**

* First Place of 800-meter Race in HEFLS Sports Meeting 09/2024
* HEFLS Comprehensive Star 06/2024
* Third Place of Entel Cup Badminton Competition in HEFLS 03/2024
* Second Place of 800-meter Race in HEFLS Sports Meeting 10/2023
* National Credit of Australian Mathematics Competition 09/2023
* Silver Award of BPhO Intermediate Physics Challenge 03/2023
* Fifth Place of 400-meter Race in HEFLS Sports Meeting 10/2022
* Third Place of The Wulin Cup Chess Competition for Primary and Secondary Schools in Xiacheng District, Hangzhou 10/2020

**EXTRACURRICULAR ACTIVITIES**

**Director, Finance and Accounting Department of School Café** 02/2024-04/2024

* Prepared income statement, weekly recorded and calculated the revenue, purchases, costs of sales, expenses, profit, etc.; tabulated in Excel
* Analyzed these data, monitored business performance and provided practical promotion suggestions for pricing and inventory clearing

**Class Monitor, S3C9 Class, HEFLS** 09/2023-10/2024

* Organized extracurricular activities from the class and campus, and managed internal class affairs
* Assisted in teaching and learning, and held Q&A sessions and study groups

**President, Chess Club, Hangzhou, China** 09/2023-06/2024

* Co-founded a chess club, and recruited 30 members
* Took charge of its operation and regulation, popularized chess knowledge, organized chess training weekly, implemented a reward system

**Volunteer, Hangzhou Volunteer Service Team, Hangzhou, China** 02/2018-02/2024

* Guided passers-by by the West Lake and distributing pamphlets
* Advertised Asian Games knowledge on social media, received an honorary certificate

**Participant, Harvard Undergraduate AUSCR Summit for Young Leaders in China (HSYLC)** 08/2023

* Studied three courses related to the macroeconomics, business cycle, and social inequality; achieved grade AConducted three group researches on Fans of Economics, Inflation in Zimbabwe, and Japan’s Past and Present Economy; a capstone project on How Does Social Media Affect Companies which graded the highest score

**Team Leader, Group research on How Does Social Media Affect Companies** 08/2023

* Orchestrated the working structure with team members, tracked targeted promotion, coordinated and handled problems in the work, achieved the highest grade and evaluation
* Searched the influencing power of social media, collected financial information of two companies, analyzed business performance via financial data, designed a poster together

**Competitor*, Fruit Industry Legend* Industry Chain Management Simulation Competition**  11/2022

* Calculated the market share, assessed the type of market structure
* Evaluated gross profit margin of firms, convinced suppliers to sell fruits at a lower price, set the price for fruit juice

**STANDARD TESTS**

* AL Subjects: Accounting, Economics, Math, Chemistry, Chinese A
* AS Subjects: Accounting A, Economics A, Math A, Chemistry A
* IG Subjects: Economics A\*, Math A\*, Physics A\*, Chemistry A\*, English as a Second Language B
* IELTS: 7.0(Listening8.0, Reading6.5, Speaking6.5, Writing6.5)

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**OTHERS**

* Language: Mandarin, English, Thai
* Hobbies: Chinese Chess, Badminton, Running